



Single Digits Channel Partner Form

Please fill out this form completely and fax to Single Digits Business Development at **801-469-3700**.

***=Required**

Submitters Information

*First Name:

*Last Name:

*Job Title:

*Email:

*Phone:

Fax:

Main Contact Information

*First Name:

*Last Name:

*Job Title:

*Email:

*Phone:

Fax:

Company Information

*Company URL:

*Email:

*Phone:

Fax:

Please list any other names that your company uses when doing business, for example DBA business or shortened versions of the “legal” company name.

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* # of Sales People:

* # of Engineers:

*Year Established:

What, if any, wireless and/or networking certifications do you hold?

Why do you want to become a member of the Single Digits Partner Program?

(Complete only if you are applying to become a Single Digits Partner!)

Do you offer your existing customers technical phone and/or field support?

If yes, please explain your support offering.

Geographic Service Area

Indicate States where you have a focused sales and support presence.

<input type="checkbox"/> Alabama	<input type="checkbox"/> Indiana	<input type="checkbox"/> Nebraska	<input type="checkbox"/> South Carolina
<input type="checkbox"/> Alaska	<input type="checkbox"/> Iowa	<input type="checkbox"/> Nevada	<input type="checkbox"/> South Dakota
<input type="checkbox"/> Arizona	<input type="checkbox"/> Kansas	<input type="checkbox"/> New Hampshire	<input type="checkbox"/> Tennessee
<input type="checkbox"/> Arkansas	<input type="checkbox"/> Kentucky	<input type="checkbox"/> New Jersey	<input type="checkbox"/> Texas
<input type="checkbox"/> California	<input type="checkbox"/> Louisiana	<input type="checkbox"/> New Mexico	<input type="checkbox"/> Utah
<input type="checkbox"/> Colorado	<input type="checkbox"/> Maine	<input type="checkbox"/> New York	<input type="checkbox"/> Vermont
<input type="checkbox"/> Connecticut	<input type="checkbox"/> Maryland	<input type="checkbox"/> North Carolina	<input type="checkbox"/> Virginia
<input type="checkbox"/> Delaware	<input type="checkbox"/> Massachusetts	<input type="checkbox"/> North Dakota	<input type="checkbox"/> Washington
<input type="checkbox"/> Florida	<input type="checkbox"/> Michigan	<input type="checkbox"/> Ohio	<input type="checkbox"/> Wash D.C.
<input type="checkbox"/> Georgia	<input type="checkbox"/> Minnesota	<input type="checkbox"/> Oklahoma	<input type="checkbox"/> West Virginia
<input type="checkbox"/> Hawaii	<input type="checkbox"/> Mississippi	<input type="checkbox"/> Oregon	<input type="checkbox"/> Wisconsin
<input type="checkbox"/> Idaho	<input type="checkbox"/> Missouri	<input type="checkbox"/> Pennsylvania	<input type="checkbox"/> Wyoming
<input type="checkbox"/> Illinois	<input type="checkbox"/> Montana	<input type="checkbox"/> Rhode Island	

Please identify regional/city coverage if you do not cover the entire state indicated:

Vertical Markets

Please indicate if you have any customers in the following markets.

<input type="checkbox"/> Hotel / Conference Centers	<input type="checkbox"/> Airports / Train Stations
<input type="checkbox"/> Restaurants	<input type="checkbox"/> Wireless ISPs
<input type="checkbox"/> Convention Centers/ Arenas	<input type="checkbox"/> Property Management Firms
<input type="checkbox"/> Marinas	
<input type="checkbox"/> Others	<input type="text"/>

Financials

	2001	2002
Company Revenue:	<input type="text"/>	<input type="text"/>
Networking Revenue:	<input type="text"/>	<input type="text"/>

Existing Networking or Hotspot Service Partnerships

	Vendor	% of Total Networking Revenue for 2001	% of Total Networking Revenue for 2002
1.	<input type="text"/>	<input type="text"/>	<input type="text"/>
2.	<input type="text"/>	<input type="text"/>	<input type="text"/>
3.	<input type="text"/>	<input type="text"/>	<input type="text"/>
4.	<input type="text"/>	<input type="text"/>	<input type="text"/>

Single Digits reserves the right to verify all information provided prior to its use.